

Thomas J. Choate, P.A.

Certified Public Accountant

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March 15, 2013

The Board of Directors
South Florida Musicians Association
Local 655, AFM
404 SE 15 Street
Ft. Lauderdale, Florida 33316

Gentlemen of the Board of Directors:

I have reviewed the accompanying balance sheet of the South Florida Musicians Association, Local 655, as of December 31, 2012, and the related statements of revenue, expenses, and fund balances, and cash flows for the twelve months then ended, in accordance with statements on standards for accounting and reviews issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of the South Florida Musicians Association, Local 655.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an examination in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, I do not express such an opinion.

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

Sincerely yours,

Thomas J. Choate, P.A. Certified Public Accountant

TJC/vtm

SOUTH FLORIDA MUSICIANS ASSOCIATION LOCAL 655 BALANCE SHEET DECEMBER 31, 2011 and DECEMBER 31, 2012

	DECEMBER 31, 2011 D General Fund (Undesignated)	ECEMBER 31, 2012 General Fund (Undesignated)
ASSETS		
CURRENT ASSETS:		
Cash Including savings accounts	\$ 99,519	\$109,933
Accounts receivable, net of alloward doubtful accounts of \$0DECEMBER and \$0DECEMBER 31, 2012 (NOTE "C	31, 2011	36,784
A/R Deferred Income	-0-	-0-
Prepaid Expenses	-0-	-0-
TOTAL CURRENT ASSETS	\$140,013	\$146,717
FURNITURE AND OFFICE EQUIPMENT, Net Accumulated Depreciation of \$4,086DECEMBER 31, 2011 and \$4,086DECEMBER 31, 2012	-0-	-0-
MACHINERY AND EQUIPMENT, Net Accumulated Depreciation of \$3,301DECEMBER 31, 2011 and \$3,432DECEMBER 31, 2012	407	276
OTHER ASSETS:		
Deposits	1,800	1,800
TOTAL ASSETS	\$142,220	\$148,793

SOUTH FLORIDA MUSICIANS ASSOCIATION Local 655 Balance Sheet Continued Page Two

	DECEMBER 31, General (Undesigna	Fund	BER 31, 2012 General Fund Indesignated)
LIABILITIES AND FUND	BALANCES		
CURRENT LIABILITIES:			
Accounts Payable and accrued liabilities	\$	99	1,324
Deferred Income	1	,013	1,013
TOTAL CURRENT LIABILITIES	\$ 1	1,100	\$ 2,337
TOTAL LIABILITIES	\$ 1	1,100	\$ 2,337
FUND BALANCES:			
		110	146 456
General Fund			146,456
TOTAL LIABILITIES AND FUNI		2,220	\$148,793 ======

SOUTH FLORIDA MUSICIANS ASSOCIATION LOCAL 655

STATEMENT OF REVENUE, EXPENSE, AND CHANGES IN FUND BALANCES TWELVE MONTHS ENDED DECEMBER 31, 2011 and TWELVE MONTHS ENDED DECEMBER 31, 2012

GENERAL FUND:	DECEMBER 31, 2011 General Fund (Undesignated)	Gene	MBER 31, 2012 eral Fund designated)
REVENUE	(Glidebigliaced)	(011)	acbigliacea,
Regular dues	\$ 56,296	\$	53,081
Local work dues	14,943	,	12,648
Traveling work dues	984		1,032
Initiation fees	1,095		895
Late charges	200		215
Reinstatement fees	526		849
Special Assessment fees	0		0
CBA Work dues	12,815		7,613
Return Checks S/C	0		0
Recording Work Dues	13,770		11,425
Gain (Loss) on Assets	0		0
Directory & Newsletter Advertising	0		0
PBO Players Association Income	918		944
Administrative Fees	2,185		2,831
Booking Income	0		0
Interest Income	373		52
Capital Gains (Losses)	0		0
Miscellaneous	0		0
TOTAL REVENUE	\$104,105	\$	91,585
EXPENSE			
Per capita and Insurance:			
Per capita dues to A.F.M.	\$ 18,838	\$	17,466
A.F.M. Work Dues	5,687		4,564
AFL-CIO dues	316		306
ROPA Dues	780		780
	\$ 25,621	\$	23,116

SOUTH FLORIDA MUSICIANS ASSOCIATION, Local 655 Statement of Revenue, Expense, and Changes in Fund Balances Continued Page Two

	Genera (Undesi	l Fund	Ge	BER 31, 2012 neral Fund designated)
Salaries: Officers Office Subcontractor/Business Agent		22,100 332 0		22,100 125 0
	\$	22,432	\$	22,225
Occupancy: Utilities Repairs/maintenance Depreciation	\$	360 166	\$	1,140 360 131
Insurance Rent License and Taxes		1,635 8,459 61		2,129 8,456 61
Office:	\$	11,821	\$	12,277
Telephone Repairs and maintenance, equipment Accounting	\$	2,200	\$	2,200
Supplies Computer Expense Printing		534 86 0		325 0 33
Dues & Subscriptions Equipment Lease/Pitney Bowes	_	0		0
	\$	6,035	\$	5,681
Publications: South Florida Musician Newsletter Mailing and Postage Directory Mailing and Publishing		\$ 0 682 0	\$	777 0
		\$ 682		\$ 777

SOUTH FLORIDA MUSICIANS ASSOCIATION, Local 655 Statement of Revenue, Expense, and Changes in Fund Balances Continued Page Three

	DECEMBER 31, 201 General Fun (Undesignated	d General Fund
Other Expenses:		
Payroll taxes	\$ 1,926	\$ 1,992
Pension Contribution; Note (B)	1,964	1,989
Convention and conferences	1,731	2,062
Legal	5,850	2,577
Musician Fees	0	0
Member Services/Strike Expense	0	0
Miscellaneous	36	0
Miscellaneous-Moving Expense	0	0
Miscellaneous-Booking Work Dues	0	0
Bank Charges	339	432
Bad Debts	8,249	6,818
Advertising	0	0
Election Expense	263	0
Meeting Expense	257	803
PBO Players Assoc Expense	751	39
Executive Board Travel and Expenses	5,620	5,460
	\$ 26,986	\$ 22,172
TOTAL EXPENSES	\$ 93,577	\$ 86,248
Excess (deficiency) of revenue over expense	\$ 10,528	\$ 5,337
Fund balance, beginning of year	\$ 130,591	\$ 141,119
Fund balance, end of year	\$ 141,119	\$ 146,456

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2012

NOTE (A) - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Method of Accounting

The financial statements of the South Florida Musicians Association, Local 655, have been prepared on the accrual basis. The accounting policies follow the fund accounting method. Fund accounting is a procedure by which resources are classified for accounting purposes into a fund for specific use. The union operates one General Fund for operational revenues and expenses.

2. Computers, Equipment and Furniture and Fixtures

Equipment is valued at cost with various lives of from 5 to 10 years and depreciated using the straight-line method. Upon retirement or disposal of equipment the asset and related accumulated depreciation are reduced by the amounts involved for the asset. Any resulting gain or loss is included in income.

NOTE (B) - PENSION PLAN

The Union participates in a pension plan of the American Federation of Musicians providing retirement benefits to its employees at a cost of 8.5% on 6/1/10 and 9% on 4/1/11 of compensation.

NOTE (C) - ACCOUNTS RECEIVABLE

The Association's policy concerning members' delinquency is to carry members for four years, at which time they will be expelled. In the past, if a member were suspended, he would be removed from accounts receivable.

NOTE (D) - DESCRIPTION OF LEASING ARRANGEMENTS

The South Florida Musicians Association, Local 655 entered into a month to month lease at \$900.00 per month.